



CHRISTOPHER LAURENT

PRESIDENT, CINNAIRE SOLUTIONS

EDUCATION

Bachelor of Science in Zoology
University of Wisconsin

PREVIOUS WORK

Business Development, SVP
Cinnaire Corporation, 2015-2018
Consultant & Principal
Urban Apex, 2010-2019
WI Market President & Sr Dev. Manager
Gorman & Company, 2003-2009
Director of Tax Legislation and Policy
NCSHA, 2003
Manager of Multifamily Dev &
Multifamily Dev Officer
WHEDA, 1998-2003

CHRIS LAURENT leads Cinnaire's nonprofit development affiliate, Cinnaire Solutions, in its work throughout its footprint in the Upper Midwest and Mid-Atlantic, with particular focus in Detroit, Wilmington, DE, and La Crosse, WI. Throughout his career Chris has been involved in the development and financing of over \$600 million of residential real estate. In his free time, Chris practices Bikram yoga, volunteers in the community, plays and performs vocals and guitar, is a hobbyist photographer, loves to cook, and is a trained Zamboni driver. He enjoys travel in his camping trailer to national parks and treasures his time with his four children and wife, Chris, a behavioral analyst in the autism field.

PARKSIDE REDEVELOPMENT

Camden, New Jersey. Partnering with Parkside Business And Community In Partnership and Cornerstone Community Partnership for the development of a \$16.3MM mixed-use neighborhood development that entails thirty-six one and two-bedroom mixed-income residential units for workforce/supportive housing above 6,923SF of retail, townhomes, 25,000SF health center/hospital with pharmacy, community kitchen, and wellness center and new elementary school and childcare center. Parkside is working to become a Purpose Built Community in 2020.

RELEVANT EXPERIENCE

PARKSIDE REDEVELOPMENT | \$16MM | 2021
Camden, New Jersey
NORMAN TOWER APARTMENTS | \$22M | 2018
Monroe, Michigan
*VILLARD SQUARE | \$10MM | 2011
Milwaukee, Wisconsin
*GRAND RIVER STATION | \$23MM | 2010
La Crosse, Wisconsin
*BLUE RIBBON LOFTS | \$16MM | 2009
Milwaukee, Wisconsin
*GUND BREWERY LOFTS | \$13M | 2009
La Crosse, Wisconsin
*METCALFE PARK HOMES | \$7MM | 2009
Milwaukee, Wisconsin
*DR. WESLEY L. SCOTT SENIOR LIVING | \$12MM | 2008
Milwaukee, Wisconsin
*PARK EAST ENTERPRISE LOFTS | \$12MM | 2007
Milwaukee, Wisconsin

AFFILIATIONS

Board Member
Dane County Housing Authority
Wisconsin Coalition Against Homelessness

* Non-Cinnaire projects



ED POTAS

DEVELOPMENT MANAGER, DETROIT

THE ANCHOR AT MARINERS INN - Detroit, Michigan
Partnering with Mariners Inn, the development consists of an \$18.5MM six-story residential treatment community in Midtown. The mixed-use development entails 44,600 SF of SRO permanent supportive housing units, 40 units of recovery housing, and ample space for staff and communal supportive services. Commercial spaces, office, administrative, meeting, and event spaces anchor the first floor with living spaces located on floors 2-6.

EDUCATION

Bachelor of Science-Physics
University of Michigan

PREVIOUS WORK

Real Estate Development Manager
Midtown Detroit, 2011-2015
Detroit Revitalization Fellowship
Wayne State, 2013-2015
Anchor Strategy Manager
U3 Advisors, 2010-2011
Senior Analyst
Duff & Phelps LLC, 2006-2010

AFFILIATIONS

Founding Board Member
*Woodbridge Neighborhood
Development Corporation*

A NEAR LIFE-LONG DETROITER, Ed has a passion for his city to make sure that all of its neighborhoods have the opportunity to participate in the resurgence that the downtown has enjoyed. Ed's an engineer by trade who leverages his systematic training with his commitment to people to reshape the built environment for neighborhoods. He lives a deliberate life on the near west-side with his entrepreneur wife. Ed believes the greatest invention remains the bicycle and enjoys going fast and sometimes slow in many cycling disciplines. He recharges with good food, good friends and trips to see his college aged son playing club hockey in Chicago.

RELEVANT EXPERIENCE

THE ANCHOR AT MARINERS INN | \$18MM | 2021
Detroit, Michigan

LA JOYA GARDENS | \$19MM | 2021
Detroit, Michigan

TRANSFIGURATION SCHOOL | \$5MM | 2021
Detroit, Michigan

3530 GRAND RIVER MIXED-USE | \$3MM | 2020
Detroit, Michigan

NORMAN TOWER APARTMENTS | \$22M | 2018
Monroe, Michigan

*STRATHMORE APARTMENTS | \$28M | 2015
Detroit, Michigan

*WOODWARD & WILLIS | \$7MM | 2015
Detroit, Michigan

*NORTH CORKTOWN SINGLE FAMILY | \$10MM | 2006
Detroit, Michigan

WEST CENTER CITY 8TH STREET STABILIZATION, Wilmington, Delaware
Partnering with Delaware Valley Development Company and the City of Wilmington is a \$2.4MM project consisting of 9 newly constructed or renovated single family homes. These homes are replacing abandoned or dilapidated structures in blighted neighborhoods removing the safety hazard and eye sores in the community while increasing home values. In conjunction with this home revitalization is an effort to inform and educate first time home buyers on a path ways to homeownership. The combination of new homes along with new home owners in left behind communities is essential to success of a City that is redefining itself over this next decade.



AZEEZ WEEKS

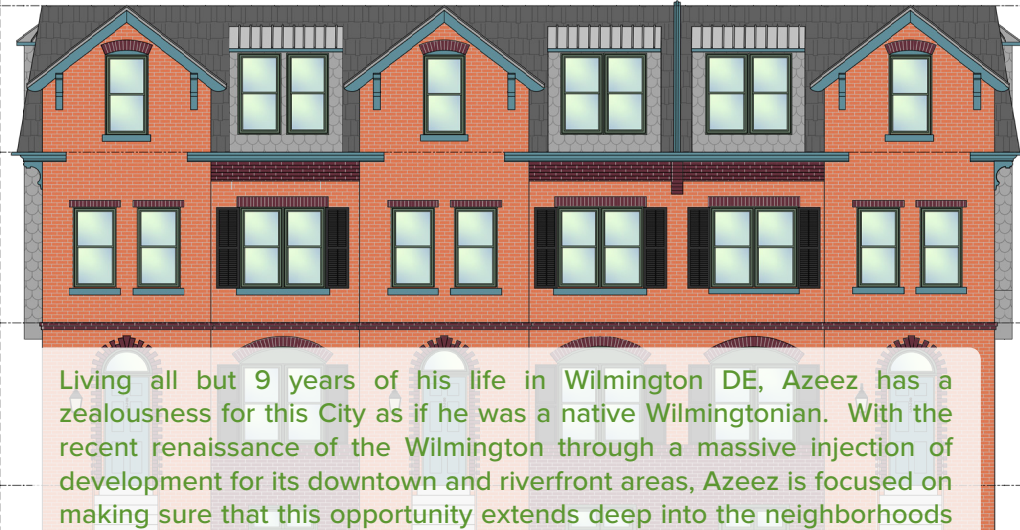
DEVELOPMENT MANAGER, WILMINGTON

EDUCATION

Bachelor of Business Administration
& Marketing
University of Delaware

PREVIOUS WORK

Enterprise Mobility Manager
Senior Mobile Device Specialist
GENESIS HEALTHCARE,
Kennett Square, PA (2014 - 2020)
Business Specialist
Mac/iOS Genius
APPLE INC., King of Prussia, PA (2008 - 2014)
Executive Director
Destiny Community Development Corporation
Wilmington, DE (2004 - 2007)



Living all but 9 years of his life in Wilmington DE, Azeez has a zealously for this City as if he was a native Wilmingtonian. With the recent renaissance of the Wilmington through a massive injection of development for its downtown and riverfront areas, Azeez is focused on making sure that this opportunity extends deep into the neighborhoods that surround those new developed areas. An IT professional by trade, Azeez uses his problem solving training along with his passion for people to help reimagine what clean and safe living in healthy neighborhoods can look and feel like. Azeez also serves as the executive director of a CDC that supports the Northeast Wilmington area and lives with and supports both his college aged son and daughter. Azeez prefers walking to the riverfront, downtown, historic districts, and to local business to support the growing areas of his City and take in all of the entertainment options, food choices, sporting events, and shopping that the City has to offer.

RELEVANT EXPERIENCE

EAST SIDE RISING DEVELOPMENT | \$2.2MM | 2021

Wilmington, DE

WEST CENTER CITY 8TH STREET STABILIZATION | \$2.4MM | 2021

Wilmington, DE

**State of DE DHSS Office Space Renovation | \$0.6MM | 2015*

Wilmington, DE

**Wiley Cork Factory Demo/Remediation with DNREC + US EPA | \$1.3MM | 2009*

Wilmington, DE

**New Destiny Fellowship Church | \$2.2MM | 2006*

Wilmington, DE

AFFILIATIONS

Executive Director

Destiny Community Development Corporation

Member

Kappa Alpha Psi Fraternity, Inc

Committee Member

New Castle County Community Court Planning Committee

** Non-Cinnaire projects*



JAMES DOW

REAL ESTATE DEVELOPMENT MANAGER

EDUCATION

Master in Urban Planning and Public Policy
University of Illinois
Bachelor of Science in City & Regional Planning
Ohio State University

PREVIOUS WORK

Community Investment Analyst
Community Investment Department Federal Home Loan Bank, Chicago IL, 2014-2016

AFFILIATIONS

Illinois Housing Council - Member
Young Real Estate Professionals, Chicago - Member
Sarah's Circle - Associate Board Member & Housing Facilities Committee Member
Urban Land Institute - Member

WASHINGTON PARK UNITED HOMES

Milwaukee, Wisconsin. Partnering with FIT Investment Group for an \$8.1MM forty-three unit affordable housing scattered site development including single-family, duplex, triplex, and fourplex residences located within the near north side neighborhoods of Washington Park, Metcalfe Park, Sherman Park, and Walnut Hill in the City of Milwaukee. The proposed scattered sites would be redeveloped using Low-Income Housing Tax Credits ("LIHTC") targeting households of all ages with incomes up to 80 percent of area median income ("AMI") to include one, two, three, four, and five bedroom units.

A RESIDENT OF CHICAGO, James' favorite aspect about the city is the diversity and rich culture of each neighborhood, from the people to its built spaces. With a keen passion for urban planning and innovative solutions surrounding housing and economic development, James' enthusiastic and sincere development style transfers into authentic, trusted relationships when collaborating with and coaching our partners. James rounds out his time rock climbing, vegetable gardening, curing/fermenting, and camping with his fiancée and their two dogs.

RELEVANT EXPERIENCE

WASHINGTON PARK UNITED HOMES | \$8.1MM | 2021
Milwaukee, Wisconsin
CANNERY TRAIL RESIDENCES PHASE II | \$8.5MM | 2021
Darlington, Michigan
THE MEADOWS | \$7.3MM | 2021
Darlington, Michigan
ALLEN PLACE | \$11.1MM | 2020
Lansing, Michigan



FATIMA LASTER
DEVELOPMENT ASSOCIATE

EDUCATION

Associates in Commercial Real Estate
Milwaukee, WI
Bachelors in Finance, Marketing, and
Entrepreneurship
Washington University in Saint Louis

PREVIOUS WORK

Freelance Artist & Interior Designer
FKL Visual Arts/FKL Designs 2010-current
Assistant Project Manager
Jordan Construction Services, 2016-2018
Officer - Product Delivery Underwriting
Bank of America/Merrill Lynch, 2006-2011

AFFILIATIONS

Founder and Director
5 Points Art Gallery & Studios



THE HIVE ON RUSSEL

Detroit, Michigan. Partnering with Develop Detroit for the development of an \$11.8MM premier 71-unit affordable rate housing apartment complex, one mile northeast of Detroit's downtown/central business district. Designed by the highly celebrated African-American architect, the late Phil Freelon, The Hive on Russell serves as an epicenter, connecting Eastern Market, the oldest continuously operating market in the United States, and Lafayette Park, containing the world's largest collection of Mies Van der Rohe residential architecture, and is an extension of the progressive drive and creative spirit of its bordering neighbors in a new residential community.

HAILING FROM MILWAUKEE, Fatima is passionate about creating equity in under-served communities via conscious real estate development, interior design and the arts. Being a visual artists of mixed-media abstractions, Fatima loves experimenting with new concepts, stretching the narrative of what is possible, and creating culturally rich milieus. Fatima also loves biking and traveling nationally and internationally to visit different artists and art spaces and absorb different architecture styles, cultures and languages.

RELEVANT EXPERIENCE

THE HIVE ON RUSSEL | \$12MM | 2021
Detroit, Michigan
THE ANCHOR AT MARINERS INN | \$18MM | 2021
Detroit, Michigan
WASHINGTON PARK UNITED HOMES | \$5MM | 2021
Milwaukee, Wisconsin
*5 POINTS ART GALLERY & STUDIOS | \$600M | 2018
Milwaukee, Wisconsin

* Non-Cinnaire projects



MONTAVIUS JONES
DEVELOPMENT ASSOCIATE

LA JOYA GARDENS - Detroit, Michigan
Partnering with Southwest Detroit Business Association and Invest Detroit, La Joya Gardens is a \$19MM, four story mixed-use, mixed-income development offering 53 residential units and 7,000 sf of commercial space. Public plazas, a central community room, green roof, among other green features contribute to the projects goals to activate vacant lots in the community, fill in missing retail activity, and offer more affordable housing options in Southwest Detroit.

EDUCATION

B.S. in Business Administration
Area of Focus: Commercial Real Estate
Marquette University, Milwaukee, WI

PREVIOUS WORK

Economic Development Specialist
Department of City Development, Milwaukee, WI 2016 - 2019
Economic Development Intern
Milwaukee Downtown, BID #21, WI 2014 - 2015
Brokerage Intern
Cushman-Wakefield: The Boerke Company,
Milwaukee, WI 2013 - 2014
Real Estate Development Intern
Community Preservation & Development Corp.,
Washington, D.C Sep-Dec 2012
Community Reinvestment Intern
Guaranty Bank, Brown Deer, WI June-Aug 2012

Montavius has dedicated his life to building equitable and high quality spaces. Growing up in Milwaukee, WI he saw first hand the effect the built environment has on people, an experience that started him on a path-first to study real estate, then working with community groups to revitalize commercial corridors, then to building homes. When he's not fighting for safer roads and better public spaces, he enjoys biking through cities, traveling and learning Spanish, reading, studying with his Church group, and playing with his two cats.

RELEVANT EXPERIENCE

LA JOYA GARDENS | \$19MM | 2021
Detroit, Michigan
THE MEADOWS AT DARLINGTON | \$7MM | 2021
Darlington, Wisconsin
CANNERY TRAIL RESIDENCES II | \$8MM | 2021
Eau Claire, Wisconsin
WASHINGTON PARK UNITED HOMES | \$8M | 2021
Milwaukee, Wisconsin
*IKON HOTEL | \$36M | 2021
Milwaukee, Wisconsin
*WALNUT COMMONS | \$3M | 2020
Milwaukee, Wisconsin



JOSH WHITE

DEVELOPMENT ASSET MANAGER, DETROIT

RIVER CREST APARTMENTS - Detroit, Michigan

River Crest Apartments (formerly known as The Colony and Fisher Arms Apartments) is a \$24 million dollar acquisition and historic rehab, originally constructed in 1924. The development consists of 161 family units. The individual unit breakdown is 9 efficiency units, 104 one-bedroom units and 48 two-bedroom units. River Crest Apartments includes supportive housing services and amenities such as: Support Service Referral Program, Resident Council Organization, fitness center, community room and future playground.

Josh discovered his passion for community development 20 years ago while moonlighting from his sales career to rehab single family houses. After 6 years in sales Josh decided to pursue his passion of being in commercial real estate and began working for a local developer. Josh soon learned he had a knack for improving cash flow of multifamily assets and over the next 14 years Josh would evolve into a multi-family aficionado skilled in the art of stabilizing under performing assets and frequently speaks at industry conferences. Josh spends most of his free time with his wife LaDonna and two children. While he retired from competitive athletics after college he enjoys coaching his son's baseball team, throwing the football in the yard and the occasional round of golf.

EDUCATION

Master of Business Administration
Northwood University - Midland
Bachelor of Business Administration
Northwood University - Midland
State of Michigan Licensed
Real Estate Agent

PREVIOUS WORK

Asset Manager
McKinley Inc., Ann Arbor, MI 2011 – 2012
Assistant General Manager/Asset Manager
RESSCO - Southfield, MI 2009 - 2011
Territory Sales Manager
Philip Morris USA Inc., Livonia, MI 2000 - 2006

RELEVANT EXPERIENCE

RIVER CREST APARTMENTS | \$24MM | 2019
Detroit, Michigan
NORMAN TOWER APARTMENTS | \$22M | 2018
Monroe, Michigan
CORE CITY ESTATES I & II | \$20MM | 2012
Detroit, Michigan
SILVER LAKE HILLS | \$15MM | 2010
Fenton, Michigan
HERITAGE PARK | \$11MM | 2012
Detroit, Michigan
PIQUETTE SQUARE | \$22MM | 2013
Detroit, Michigan

AFFILIATIONS

Board Member
Nardin Park Non-profit Community Development
Corporation - Detroit
Vice President
Community Planning Association Non-profit Corporation



LA JOYA GARDENS - Detroit, Michigan
Partnering with Southwest Detroit Business Association and Invest Detroit, La Joya Gardens is a \$19MM, four story mixed-use, mixed-income development offering 53 residential units and 7,000 sf of commercial space. Public plazas, a central community room, green roof, among other green features contribute to the projects goals to activate vacant lots in the community, fill in missing retail activity, and offer more affordable housing options in Southwest Detroit.



LILIANA GONZALEZ

RA, LEED ND
DEVELOPMENT DESIGN SPECIALIST

Lily is committed to doing good work that is both eco-conscious and a positive contribution to the urban fabric and community. Trained as an architect and urban designer, Lily's passion lies in creating spaces that bring people together. She enjoys traveling and exploring different cities, sketching and going on long runs.

EDUCATION

Registered Architect, New York
Master in Urban Design
University of Michigan
Master in Architecture
Virginia Polytechnic Institute and State University
Bachelor of Science in Architecture
University of Texas at San Antonio

PREVIOUS WORK

Urban Designer/Architect
Lord Aeck Sargent, Lexington, KY 2014-2017
Graphic Designer
STPP + Ecology Center, University of Michigan, 2013-2014
Architectural Intern
Colley Architects, Blacksburg, VI 2010-2012
Architectural Intern
John Grable Architects, San Antonio, TX 2008-2009

RELEVANT EXPERIENCE

THE ANCHOR AT MARINERS INN | \$18MM | 2021
Detroit, Michigan
LA JOYA GARDENS | \$19MM | 2021
Detroit, Michigan
3530 GRAND RIVER MIXED-USE | \$3MM | 2020
Detroit, Michigan
**Patterson Hall Renovation | 2017*
Lexington, KY
**West Rosemary Street Development Guide | 2017*
Chapel Hill, NC
**Cardinal Valley Small Area Plan | 2015*
Lexington, KY

AFFILIATIONS

Board Member + Co-Vice Chair
Market Leadership Advisory Board, USGBC, Detroit Region
Co-Chair - Young Leaders Group
Urban Land Institute - Michigan
Cohort II Fellow
ULI Health Leaders Network, 2018 - 2019
Detroit Revitalization Fellow
Cinnaire, Detroit, MI 2017-2019
Fulbright Scholar
Barcelona, Spain 2012 - 2013

** Non-Cinnaire projects*